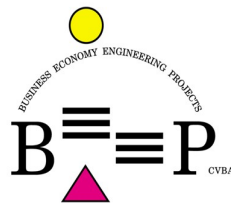


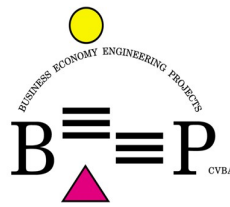
**B.E.E.P. Cvba**

**Trading Room  
Services**



## B.E.E.P. Cvba

- Founder Stefan Schippers
- Founded in April 1990.
- Long time active as small Trading Room service firm in Generale Bank/ Fortisbank BE
- Restart as a Trading Room Service firm Sep 2004.
- December 2007: FTE 15. Low rotation.
- Customer list: Fortis – ING – KBC  
BNP Paribas London - Electrabel
- Project based contracts – Body shopping – recruitment assignments



## **Activity field:**

### **Project based contracts**

Combination of IT and Business related projects around the dealingroom.

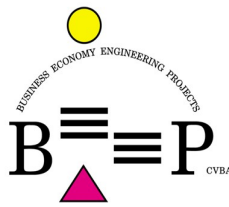
### **Body shopping**

Enforcing the local teams with additional brains/experience/hands.

### **Recruitment assignments**

Helping to find the right guys for the right place.

Often combined with an additional period of test.



## **B.E.E.P. Cvba**

### **Field of expertise (in house):**

- Architecture (Technical & Business): 3
- Connectivity (client & markets) : 4
- Market Data & general front office: 1
- Helpdesk and Application expertise: 3
- (Technical) Project Management: 2
- Functional Specialist: 1
- Close connection to several free-lance specialists
- Continuous contact with professionals who want to move

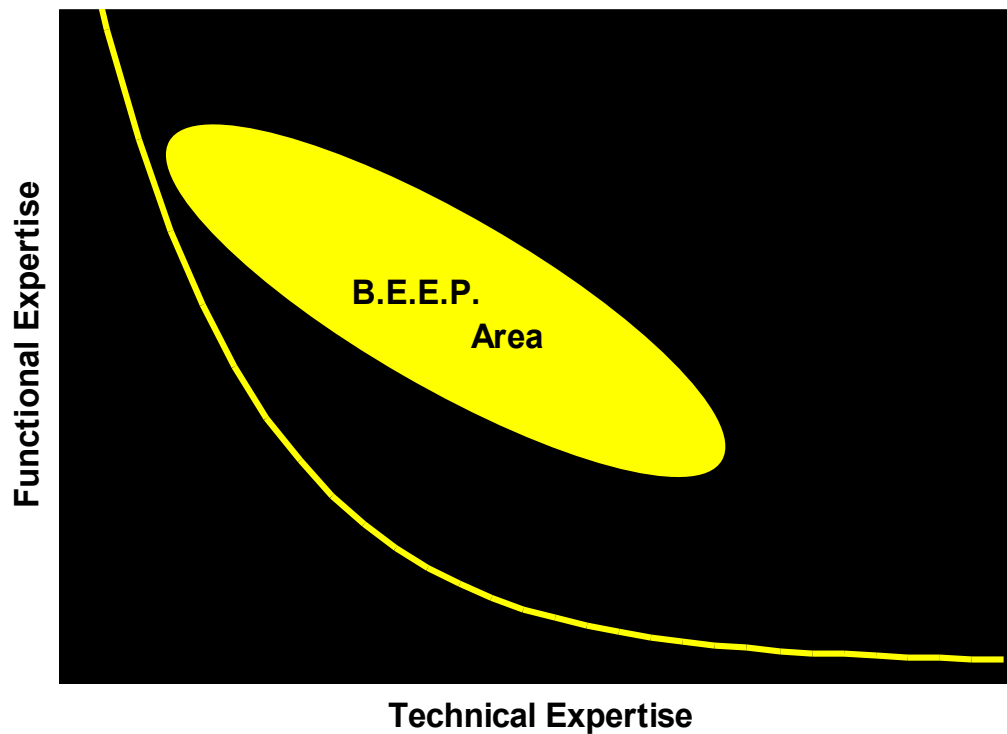
### **International expertise & network:**

- Contract in the city
- Co-operation with Madura Associates (NYC)
- Knowledge & training politics to keep up.

**B.E.E.P. Cvba**

## **Trading Room Services' expertise**

### **Technical vs Functional Expertise**



Keeping up with the market practices

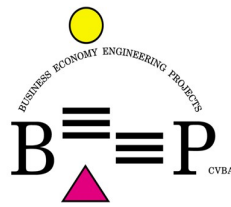
- by attending the seminars (Trade Tech – SIA NYC)
- by keeping contact with market players

Users, developers and vendors

- by selecting the right profiles

Combination of technical and financial profiles  
(with experience, if possible)

- B.E.E.P. 's policy: No job-protection / Information sharing with the client's (own personnel)



# B.E.E.P. Cvba

Vision  
Experience  
Service  
Cost effective  
Independent

*“Because  
we understand  
your  
business”*

